

► Headquartered in Temple, TX and Solomon, KS, Sunbelt-Solomon Solutions (“Sunbelt-Solomon”) provides customized electrical power solutions and services, with a focus on power transformers.

Solution Providers for Electrical Equipment Needs

Sunbelt-Solomon provides end-of-life transformer disposal and recycling solutions to provide utility customers with a regulatory-compliant, necessary service to manage their decommissioned plant and equipment, as well as supply companies with an input source for both their transformer remanufacturing and commodity recycling service lines.



2019

Recognizing a Need

We sponsored a merger between Sunbelt Transformer and Solomon Corporation—joining two previous competitor companies to form an integrated service provider focused on creating a market leader in end-of-life recycling services for the electrical power industry.

2020–2021

Building a Framework and Executing Commitments

As a key profit driver and source of customer solutions, Sunbelt-Solomon invests in the sales, operations and finance organizations to better optimize the remanufactured products supply chain, operations, and go-to-market strategy to try and drive incremental volumes of remanufactured product. Over the past 15 months, the company has sold over 50,000 pieces of manufactured equipment, diverting over 33 million pounds of raw material back into the market for reuse. Additionally, during 2020, the business line also re-used over 80,000 spare parts.

Focused on optimization and efficiency initiatives around recycling services, Sunbelt-Solomon makes investments in new equipment, optimizing plant locations/ footprint and overall operational efficiencies and leveraging capabilities to enhance vertical integration between recycling and manufacturing service lines.

2022...

...and Beyond

Since our investment, Sunbelt-Solomon has recycled more than 11 million pounds of copper and 7 million pounds of aluminum, both precious earth metals, in addition to 62 million pounds of steel. Sunbelt-Solomon will continue to expand recycling service capabilities into new geographies to service customer demand and its vertical integration strategy.

Raw Material	Recycled in 2020
Steel	62,000,000 pounds
Copper	11,000,000 pounds
Aluminum	7,000,000 pounds
Brass	1,000,000 pounds
Mixed Metal	8,000,000 pounds
Mineral Oil ¹	5,000,000 gallons

In 2020, Sunbelt-Solomon recycled **62 million pounds of steel** – saving enough electricity to power **over 1,800 homes for a year.**²

1. Includes both sold and mineral oil recycled internally

2. Kilowatt hour energy usage of recycling steel when compared with production of new raw steel materials

Disclosure Statement

The information provided about Trilantic Capital Management L.P. (“Trilantic North America,” “Trilantic NA” or the “Firm”) and certain funds managed by Trilantic North America, specifically Trilantic Capital Partners V (North America) L.P. (“Fund V North America” or “Fund V NA”), Trilantic Capital Partners VI North America L.P. (“Fund VI North America” or “Fund VI NA”) and Trilantic Energy Partners II (North America) L.P. (“TEP II North America” or “TEP II NA”) (each such fund, a “Fund”), is provided for information purposes only and is non-binding. This case study is not being provided to you and was not prepared with the intention of constituting, “Advertisements” (within the meaning of Rule 206(4)-1 of the Investment Advisers Act of 1940, as amended). As such, this case study is not intended to be used or relied upon as, and must not be used or relied upon as, an Advertisement. The information contained herein is not, and may not be, relied on in any manner as legal, tax or investment advice, or as an offer to sell or a solicitation of an offer to buy an interest in any of the Funds (which are closed to new investments) or any other security. If such offer is made, it will only be made by means of an offering memorandum, which would contain material information (including certain risks of investing in such issuer) not contained in this document and which would supersede and qualify in its entirety the information set forth in this document. Statements contained in this report that are not historical facts are based on current expectations, estimates, projections, opinions and beliefs of Trilantic North America. Such statements involve known and unknown risks, uncertainties and other factors, and undue reliance should not be placed thereon. In addition, certain information contained herein represents or is based upon forward-looking statements or information, including ESG-based initiatives, and while Trilantic North America believes such information is based on reasonable assumptions, forward-looking statements are inherently uncertain and actual events or results may differ from those projected. Therefore, undue reliance should not be placed on such information. In addition, while Trilantic NA seeks to integrate certain environmental, social, and governance (“ESG”) factors into its investment process in accordance with its ESG policy and subject to its fiduciary duty and any applicable legal, regulatory or contractual requirements, there is no guarantee that the Firm’s ESG policy is successful or that its investments create a positive ESG impact. In addition, applying ESG factors to investment decisions is qualitative and subjective by nature, and there is no guarantee that the criteria utilized by the Firm or any judgment exercised by the Firm reflects the beliefs or values of any particular investor. There are significant differences in interpretations of what positive ESG characteristics mean by region, industry and issue, and these interpretations are rapidly evolving. In addition, statements in this case study are based on Trilantic North America’s views at the time that this case study was drafted and do not represent a commitment to ensure that specific targets, policies, programs, or other forward-looking actions are achieved. Certain information contained herein is based on or derived from information independently compiled by the applicable portfolio company or a third-party advisor to Trilantic North America, a Fund and/or such portfolio company, and such information has not been independently verified or assured by Trilantic North America. While Trilantic North America believes that such information is accurate and that the sources from which it has been obtained are reliable, none of Trilantic North America nor any of its affiliates or the Funds take responsibility for such information, nor can they can guarantee the accuracy, adequacy or completeness of such information. Further, the information set forth herein does not and will not, in any way, waive, limit, or restrict the rights of Trilantic North America, a Fund’s general partner or any of their respective affiliates and related persons under the applicable definitive fund documents, including without limitation any confidentiality, indemnity and exculpation provisions. Information herein is as of 5/15/2023, provided that all ESG metrics and other metrics are for calendar year 2022, in each case, except as otherwise noted, and none of Trilantic NA or any affiliate has any obligation to update the information set forth herein. This case study is an excerpt from the Firm’s 2020 ESG report, dated April 2021.